# Information Pack

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### **OUR MISSION**



78%

OF UK ADULTS Say they couldn't live

without their phones in

for payments!

day to day life. Over 50% use their mobile devices

<u>OF ALL</u> PAYMENTS

...made in the UK during 2023 were contactless

\*UK Finance, 2024

While living in Manchester, our founder Jake was a frequent user of the city's rentable e-bikes and e-scooters. One day, his phone battery died mid-ride, and he joked to a friend, "I wish they did this for chargers too."

That throwaway comment turned into an idea.

In Asia, power bank rentals are everywhere — but in the UK? Almost unheard of. After digging deeper, Jake and his friend (now co-founder), Alex, realized the West was missing out on a tech convenience millions use daily in the East.

So they built PowerPal Global — a simple, scalable way to stay charged on the go, while helping venues increase engagement, boost revenue, and elevate customer satisfaction.

We're on a mission to place PowerPal stations in every bar, stadium, university, gym, shop, and transport hub across the UK, Europe, and beyond.. without charging our partners a penny for the hardware, service, or maintenanc!

Stay charged. Stay connected. Stay ahead.



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## HOWIT 7 ??? WORKS? 1 ???

Key to our success is the simplicity of our service. Customers can easily rent a power bank, charge their devices on the go, and return it to any station within our network. With user-friendly stations and a seamless 3-step process, we ensure your guests stay connected without any hassle. Here's how it works, step by step!

### **TRUST THE PROCESS**

1. **Payment**: The customer taps their contactless payment method, or pays using the app or QR code. A pre-authorisation is held against their account. Their power bank will then eject immediately and automatically.

2. **Charging**: The customer is free to utilise our ultra fast-charging power banks (equipped with Lightning, USB-C, and Micro USB cables). They are charged a flat fee for the first hour of the rental, and a reduced amount for each subsequent hour.

3. **Ending the rental**: To end the rental, the customer simply slides the power bank back into any free slot in the station. Our software calculates the cost of their rental according to its duration and the rates described, and applies the respective charge to their card.

#### PRICING & PAYMENT

Every venue is different, so our prices vary based on a range of factors such as; location, demographic, and client preference.

Our prices generally range from:

£1.99 for the first hour & £0.99 per hour after that

£4.99 for the first hour & £2.99 per hour after that.

### 24/7 SUPPORT

If users encounter any issues, they can easily reach us via phone or email. Our team is available 24/7 to address any questions or concerns, ensuring a seamless experience every time

#### <u>APP FEATURES</u>

Our app not only helps users locate stations and manage rentals but also provides access to exclusive discounts and special offers.

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Powered by **Stripe** 



G Pay VISA



# BENEFITSTO YOURBUSINESS

See more benefits on the next page!

#### <u>Revenue Share</u>

Earn extra income effortlessly through a revenue-sharing model.

### **Dwell Time**

With an average charge time of 90 minutes, keep your patrons in-store for longer and eradicate the 'lack of phone charge' motivation for heading home, keeping your customers around your products and services for longer.

#### **Increased Traffic**

Our in-app charging station map shares your venue's name and location with our users, & store window stickers let's passers-by know that you provide our service, leading to increased exposure and ultimately increased custom & spend!

#### **Powered to Pay**

78% of UK nationals aged 16-28 use their phone as their primary method of payment. Ensure your guests are always powered to pay!



#### **Customer Experience**

The addition of a new, convenient, high-end technology will help give your venue a modern feel, setting you apart from competitors and help boost overall customer satisfaction.



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# **LET'S CONNECT!**

Thank you for considering us as your power partner! We're excited about the opportunity to help your venue stand out by keeping your customers charged and connected. Together, we can power up new possibilities for your business!



## WHY WAIT? CONTACT US NOW!

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STAY CHARGED, STAY CONNECTED.